



POSITION DESCRIPTION

JOB TITLE: Legal Counsel

COMPANY: CBRE Caledon Capital Management Inc.

LOCATION: Toronto, Canada

EXPERIENCE: Approximately 4-8 years of corporate transactional experience in the general areas of private market investing, M&A and fund formation (experience in infrastructure, private equity and corporate finance is preferred). Strong knowledge of the application of securities regulations in Canada and the U.S. is preferred. Major law firm training is required.

COMPENSATION: Commensurate with seniority and experience. Base salary plus annual bonus and the potential for carried interest.

ABOUT THE COMPANY

CBRE Caledon Capital Management Inc. (“CBRE Caledon”) is a leading infrastructure and private equity solutions provider. The firm seeks to create long-term value for its clients by accessing and managing high-quality investment opportunities and building comprehensive and customized infrastructure and private equity portfolios. Caledon’s business model is to combine direct investments, co-investments, secondary investments, and primary fund investments in a manner to suit each client’s unique investment objectives. The firm currently provides its services through customized separately managed accounts, portfolio management advisory solutions and pooled funds. Since its inception in 2006, the Caledon team has grown to over 35 people and manages over CA\$9 billion of assets on behalf of 15 clients across North America.

CBRE Group and CBRE Global Investors (“CBRE Group, Inc.”) (NYSE:CBG), is a Fortune 500 and S&P 500 company headquartered in Los Angeles, is the world’s largest commercial real estate services and investment firm (based on 2016 revenue). The company has more than 75,000 employees (excluding affiliates), and serves real estate investors and occupiers through approximately 450 offices (excluding affiliates) worldwide. CBRE Global Investors is an independent affiliate of CBRE Group, Inc. and is one of the world’s largest real estate investment management firms with \$86.5 billion in assets under management as of March 31, 2017.



LEGAL COUNSEL

POSITION RESPONSIBILITIES:

This in-house counsel role will provide support in all aspects of the legal function for the CBRE Caledon business.

Specific responsibilities include supporting all legal matters at CBRE Caledon including:

- Investment and transactional: advising CBRE Caledon deal teams on direct or fund investments including participating in the negotiations of direct or fund investments, oversight of outside counsel and being integrally involved in the structuring of these investments
- Fund and client mandate formation: managing the establishment of new client investment structures and new fund formations including oversight of outside counsel and tax advisors as required
- Other legal matters including employment, regulatory, litigation, corporate governance, fund-level compliance and risk management
- Responsibility and management of the CBRE Caledon compliance and corporate secretary team on regulatory and compliance issues
- Oversee all CBRE Caledon securities compliance programs in both Canada (Portfolio manager registration with OSC) and the U.S. under the Investment Advisers Act of 1940
- Responsibility for developing and implementing best practices and process improvements and coordinating between CBRE Caledon and CBRE Global investors as required.

IDEAL CANDIDATE PROFILE:

- The preferred candidate will have 4-8 years of extensive corporate transactional experience, including in the general area of mergers & acquisitions, joint ventures and private market fund formation. Infrastructure and corporate finance experience is preferred.
- Knowledge of the application of OSC regulatory matters and the US Investment Advisers Act is preferred.
- Top academic credentials and major law firm training are required; experience working in-house at an investment management firm would be an asset.
- Proven ability to work cross-culturally in multi jurisdictions and communicate effectively at both local and global levels is an asset.
- Practical-minded business attorney who is a team player, enthusiastic, energetic, pro-active, responsive and service-driven.
- Demonstrated ability to build strong personal relationships with the CBRE Caledon investment, business development and finance teams, have a “can do” attitude and can work to short deadlines when required.
- Strong oral and written communication skills; intellectual agility
- Ambitious self-starter and a solid team player with a positive attitude and high professional and ethical standards.
- Demonstrated ability to be resourceful and persistent in gathering and assessing information and to quickly assimilate knowledge.



WHY CBRE CALEDON?

- Global platform in an exciting private markets growth area
- You will be joining a Canadian market leader that is well positioned for global growth; currently implementing customized global investment mandates representing over \$9B
- CBRE Caledon builds globally diversified private markets portfolios that provide stable and attractive risk-adjusted returns utilizing the best practices of leading institutional investors
- Large commitments on behalf of multiple clients which facilitates enhanced terms (reduced management fees, governance rights, LPAC seats and preferential access to co-investment opportunities)
- Superior performance from diversified client portfolios of infrastructure and private equity assets that are generating steady and attractive returns

WHY THIS ROLE IN PARTICULAR?

- The opportunity to work with a diverse group of team leaders in Canada and globally
- The unique opportunity to step into a newly created role and have a meaningful impact on the firm from day one
- The ability to build out the function and define the possibilities of the position
- To be a part of a high performing, collaborative team in an entrepreneurial working environment with a second-to-none corporate culture