

ANALYSTS, PRIVATE MARKETS

CBRE Caledon is a leading infrastructure and private equity solutions provider. The firm seeks to create long-term value for its clients by accessing and managing high-quality investment opportunities and building comprehensive and customized infrastructure and private equity portfolios. CBRE Caledon's business model is to combine direct investments, co-investments, secondary investments, and primary fund investments in a manner to suit each client's unique investment objectives. The firm currently provides its services through customized separately managed accounts, portfolio management advisory solutions and pooled funds. Since its inception in 2006, the CBRE Caledon team has grown to over 30 people and manages over CA\$9 billion of assets on behalf of 15 clients across North America.

THE ROLE

We are looking for two Analysts to join our growing team of investment professionals – one a recent or upcoming 2018 grad with relevant summer or co-op experience and the other with ~ 1 year of relevant experience. The successful individuals will focus on a variety of private markets research and private equity and infrastructure investment activities. Working closely with senior investment professionals, you will play an important role as part of a versatile team in making global investments with responsibilities in the following areas:

- Meet with and assess fund managers, assist in the implementation and maintenance of new investment management systems, manage the pipeline of investment opportunities, and create reports to guide discussions at weekly team meetings
- Assist in the preparation of detailed investment recommendations outlining key elements of the investment thesis, including an assessment of the relevant merits and risks of each investment, supported by in-depth research and analysis of market and industry trends, track record evaluation, competitor analysis, and other factors in support of the investment thesis
- Assist in various aspects of the investment process, including the analysis and diligence of fund investments and direct co-investments, as well as supporting functions including documentation/deal closing procedures for completed transactions
- Conduct market and industry research, perform valuation and track record analysis, and create detailed financial models
- Participate in various facets of portfolio management including portfolio construction, investment pacing, allocation analysis, performance analytics and investment monitoring
- Assist in the development of private markets investment strategies, including preparing educational materials for senior management and investment committees, and as required, playing a supporting role in various business development initiatives for the firm
- Conduct research for ad hoc projects, including changes in industry trends and competitors

QUALIFICATIONS

- Recent or upcoming grad (with relevant co-op experience or summer internships in private markets, infrastructure investing or investment banking) or ~ one (1) year of relevant experience in private markets, infrastructure investing or investment banking
- Completion of a university degree in Commerce, Finance or Business Administration; strong academic record
- Exceptional written and oral communication skills, intellectual agility, and the ability to manage multiple workstreams simultaneously
- Well-developed qualitative and quantitative analytical skills; demonstrated strong financial modeling, valuation, and due diligence capabilities
- Highly proficient in Excel with advanced abilities in Word and PowerPoint applications
- Completion of, or enrollment in, a professional designation (e.g. CFA or CPA) and/or fluency in multiple languages are each considered an asset; French language skills an asset

Further, you are an ambitious self-starter, a solid team player with a positive attitude and possess high professional and ethical standards. You endeavour to perform work beyond what is required at your level and are willing to “roll up your sleeves” in an entrepreneurial environment to get work done as necessary. You have a demonstrated ability to be resourceful and persistent in gathering and assessing information and to quickly assimilate knowledge.

If you are interested in applying and have the qualifications for this role, please submit your resume , cover letter and transcripts directly to careers@goffredoconsulting.com

